

## Travel industry leaders celebrate the launch of IndiGo's fares and ancillaries with Travelport in India

*With India poised to be in the top six business travel markets by 2019<sup>1</sup> and trade activity forecast to grow almost 10% in 2017<sup>1</sup>, adopting innovative travel technology plays an important role for India's travel industry leaders*

**New Delhi, November 25, 2016:** India's travel industry leaders gathered in New Delhi yesterday to mark the official launch of IndiGo's fares and ancillaries on Travelport's (NYSE:TVPT) leading Travel Commerce Platform in India. IndiGo is India's largest domestic airline and one of the world's fastest growing low cost carriers. In a GDS-industry first, IndiGo announced in September that it had signed a strategic partnership to distribute its low fares and ancillaries to all connected Travelport travel agencies around the world – both online and offline. The Travelport platform offers fully integrated, industry leading merchandising capabilities and is used extensively by travel agencies in India as well as other key target markets for IndiGo. The agreement comes when advances in travel technology are empowering traditional retailers to be more competitive.<sup>2</sup> India's economic growth accelerated in 2015 reaching an average of 7.3%, meaning the 7th largest economy registered the fastest GDP growth rate in the world.<sup>1</sup>

Over 300 of India's travel industry leaders gathered last night to hear from IndiGo's President & Whole Time Director, Mr. Aditya Ghosh and Travelport's President and CEO, Mr Gordon Wilson on how the partnership will see IndiGo leverage Travelport's leading merchandising capabilities to bring IndiGo's brand proposition to life for travellers in India, and will be rolled out to agents globally in a phased approach, as IndiGo continues to expand its route network into destinations in the India Subcontinent, the Middle East and South East Asia.

**Mr. Aditya Ghosh, President & Whole Time Director, IndiGo** said: "We are very excited to officially launch our content on the Travel Commerce Platform today and proud of our partnership with Travelport. Travelport's technology is providing an opportunity for us to reach new travellers at home and internationally and familiarize them with our unique brand in a highly cost effective manner without incurring the traditional costs associated with participation in the more traditional global distribution platforms."

**Mr. Gordon Wilson, President and CEO, Travelport** said: "Today's launch is very good news for our connected travel agents both in India and around the world. By adding IndiGo's fares and ancillaries to the Travelport platform, we have marked another significant industry first and we look forward to working with IndiGo in the years ahead to help them expand their distribution. Meanwhile, we will continue to

invest in and extend our leadership in air merchandising and the provision of innovative technology to the global travel industry.”

1. CAPA, *Aviation News, GBTA, India Poised to Be Top Six Business Travel Market by 2019*
2. *World Travel Market, Euromonitor International, 2016*

####

**About Travelport:** Travelport is a Travel Commerce Platform providing distribution, technology, payment, mobile and other solutions for the global travel and tourism industry. With a presence in approximately 180 countries, over 3,700 employees, and an additional 1,200 employees at IGT Solutions Private Ltd who provide us with application development services, our 2015 net revenue was over \$2.2 billion. Travelport is comprised of:

- A Travel Commerce Platform through which it facilitates travel commerce by connecting the world’s leading travel providers with online and offline travel buyers in a proprietary business-to-business (B2B) travel marketplace. Travelport has a leadership position in airline merchandising, hotel content and rate distribution, mobile travel commerce and a pioneering B2B payment solution that addresses the needs of travel intermediaries to efficiently and securely settle travel transactions.
- Technology Services through which it provides critical IT services to airlines, such as shopping, ticketing, departure control and other solutions, enabling them to focus on their core business competencies and reduce costs.

Travelport is headquartered in Langley, U.K. The Company is listed on the New York Stock Exchange and trades under the symbol “TVPT”

**About IndiGo:** IndiGo is India's largest airline with a market share of 42.6% as of October 2016, as well as one of the fastest growing low cost carriers in the world (source: CAPA). IndiGo has a simple philosophy: offer fares that are always low, flights that are on time, and a courteous, hassle-free travel experience. IndiGo’s On Time Performance is one of the best in India with a Technical Dispatch Reliability of 99.92%. With its fleet of 124 Airbus A320 aircraft, the airline offers 883 daily flights connecting 41 destinations (36 domestic and 5 international) - Agartala, Ahmedabad, Bagdogra, Bengaluru, Bhubaneswar, Chandigarh, Chennai, Coimbatore, Delhi, Dehradun, Dibrugarh, Dimapur, Goa, Guwahati, Hyderabad, Imphal, Indore, Jaipur, Jammu, Kochi, Kolkata, Kozhikode, Lucknow, Mumbai, Nagpur, Patna, Pune, Port Blair, Raipur, Ranchi, Srinagar, Thiruvananthapuram, Udaipur, Vadodara, Varanasi, Visakhapatnam. IndiGo currently operates international flights to five destinations, namely, Bangkok, Dubai, Kathmandu, Muscat and Singapore. The first international flight commenced on September 01, 2011. As the youngest, yet fastest growing airline in India, IndiGo has flown over 135 million passengers to date. IndiGo is led by its President and Whole Time Director, Aditya Ghosh and its promoters include InterGlobe Enterprises Limited and Mr. Rakesh Gangwal, an aviation industry veteran and entrepreneur. InterGlobe Enterprises is a leader in aviation and travel related services, growing the market through innovation and service leadership. They have built businesses and represent global brands that deliver quality and value. Established in 1989, with

headquarters in Gurgaon, today InterGlobe has a network of 126 offices across 59 cities globally. InterGlobe employs more than 15,000 professionals across its businesses which include IndiGo (InterGlobe Aviation) , InterGlobe Technologies, InterGlobe Air Transport, InterGlobe Technology Quotient, InterGlobe Hotels, and InterGlobe Established.

**For Travelport media enquiries, please contact:**

**Media Contacts:**

Siobhan McCarthy, Manager, Corporate Communications, Africa, Middle East and South Asia

Tel: +971 (0) 43614800

Mob: +971 (0) 501070018

Email: [siobhan.mccarthy@travelport.com](mailto:siobhan.mccarthy@travelport.com)

Kate Aldridge, Vice President, Corporate Communications

Tel: +44 (0)1753 288720

Mob: +44 (0)7921698757

Email: [kate.aldridge@travelport.com](mailto:kate.aldridge@travelport.com)